



# WILLIAM | WRIGHT

Commercial Real Estate Services







# Dynamic, Energetic, & Enthusiastic

William Wright Commercial is a modern full service commercial brokerage founded in 2013, and now offers more dedicated commercial offices in BC than anyone else. Our intimate and in-depth knowledge of the province's best markets provides clients with the ability to make key decisions with frontline data and information, ensuring that even the most critical needs can be met with confidence. From landlord and tenant services to investment and property management, we strive to connect our clients to their goals and help them build their business, one transaction at a time.

William Wright Commercial operates offices in Vancouver, Fraser Valley, New Westminster, Victoria, Central Vancouver Island, Kelowna, and Kamloops.

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**LISTED. MARKETED. SOLD.**

# Our Locations

**More dedicated commercial offices  
in British Columbia than anyone else.**



430-605 Robson Street, Vancouver



350-522 7th Street, New Westminster



210-8029 199th Street, Langley



200-808 W Hastings Street, Vancouver



843 Johnson Street, Victoria



205-478 Bernard Avenue, Kelowna



100B-154 Memorial Avenue, Parksville



406-121 5th Avenue, Kamloops

**From Chilliwack to Whistler, Merritt to Kelowna,  
Victoria to Nanaimo, and everywhere in between.**



# Our Core Values

## Customer Service

is the provision of service to customers before, during, and after a transaction.

## Communication

is the activity of conveying information through the exchange of thoughts, messages, or information.

## Consistency

is repeating the same task over and over again until it becomes a habit.



# What We Do & How We Do It

What makes William Wright Commercial stand out from other brokerages is our commitment towards clients. Rooted in our three business philosophies—customer service, communication, and consistency—it is our company's philosophy to treat every client with the same care, enthusiasm, and attention to detail. Whether it's a 300 square foot office that needs leasing or an 80,000 square foot industrial lot to be sold, we treat each space as if it was our client's largest and most valuable asset.

Our team is made up of friendly and highly-experienced professionals who have a dedicated focus on our client's needs throughout every transaction. We have a team-oriented approach that provides our clients with access to our collective expertise and data, which covers a variety of asset classes throughout BC's commercial real estate industry.

Our integrative approach to business has allowed our company to reach a high level of success in an accelerated manner that helps support and surpass our client's expectations. Taking a consistent and proven marketing approach to every property ensures we will meet our client's goals and deliver the results they are expecting.





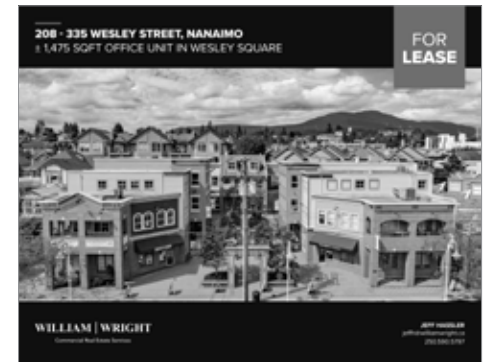
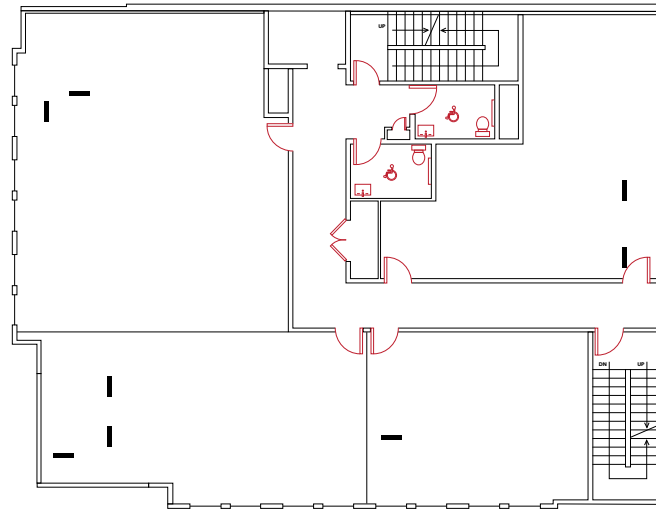


**LISTED. MARKETED. LEASED.**

# Professional Photography & Floorplans Are All Part of the Service

We take immense pride in ensuring that every property is displayed in the best possible light.

Property details and brochures are produced for your approval within days. Our first class website displays floorplans, location maps, aerial views, and printable, full-colour details. We are diligent in maintaining our website and can have your property online within hours. Video and drone aerials are shot when appropriate.





# Investment & Developer Services

Valuable investment opportunities are often held in commercial property and we're here to help our clients achieve the maximum value for their acquisitions. Our approach is to simplify the factors that come into play by making use of our extensive database of investors, establishing a comprehensive valuation, and ensuring we provide our clients with seamless service throughout.

## Landlord & Developer Services

### Landlord Services

William Wright Commercial represents a wide range of landlords throughout BC in various leasing transactions. From 500 square feet strata properties to over 65,000 square feet multi-tenanted buildings, we have the capacity to bring in local, multi-national, and international tenants based on the landlord's desired tenant mix.

### Tenant Services

William Wright Commercial works closely with clients to understand the essence of their business from end-to-end. This unique vantage point allows us to connect our clients to their end goal of acquiring and occupying the best retail, office, and industrial units under highly favorable transaction terms. Our established network and long-standing connections within the commercial real estate community allow us to deliver the most advantageous opportunities to our clients.





# Retail, Office, & Industrial Services

Taking it all in through the perspective of our client is the very first step we take towards understanding their business by working closely with our clients and grasping the essence of their business from end-to-end, inclusive of the companies image, goods offered, principle consumers, and operating needs. This completely unique vantage point allows us to connect clients to their end goal of

acquiring and occupying the best retail, office, and industrial units under highly favorable transaction terms.

Alongside this dynamic approach, our established network coupled with opportune long-standing connections with key personnel in the commercial real estate community allow us to deliver the most advantageous opportunities to our clients.

# Property Management Services



William Wright Property Management is a commercial management company offering retail, industrial, office, multifamily, and strata management services for private investors, corporate owners, and syndicators. Our clients benefit from our highly specialized, dependable and fiduciary portfolio managers, creating stress free commercial ownership. With creativity and vision, we create truly unique strategies maximizing property value to reach our clients long term goals.

Services include:

- Tenant Relations and Retention
- Portfolio Accounting and Reporting
- Project Management
- Lease Administration

William Wright Property Management is a division of Martello Property Services Inc.

Delivering commercial real estate expertise for landlords, tenants, investors, developers, and everyone in between. ”





# Helping Hands Project



**WILLIAM | WRIGHT**

*Helping Hands Project*

Founded in 2015, the William Wright Helping Hands Project supports local charities, volunteer programs, and community initiatives. Each year, we host several community initiatives and use our professional network to fundraise for charities. No matter how big or small, a kind gesture can make the greatest difference. To date, the Helping Hands Project has donated over 4,400 toys for the Lower Mainland Christmas Bureau, CFAF Santas Anonymous, and other charities in our community.



williamwright.ca



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**OFFICES LOCATED ACROSS  
BRITISH COLUMBIA**

**Vancouver Office**  
604.428.5255

**New Westminster Office**  
604.545.0636

**Fraser Valley Office**  
604.546.5555

**Victoria Office**  
250.590.5797

**Kelowna Office**  
236.420.3558

**Kamloops Office**  
236.425.1617

**Central Island Office**  
250.586.1226