



WILLIAM | WRIGHT



Dynamic, Energetic, & Enthusiastic

William Wright Commercial is a modern, full service commercial brokerage founded in 2013, offering more dedicated commercial real estate offices in BC than anyone else. Our intimate and in-depth knowledge of the province's best markets provides clients with the ability to make key decisions with frontline data and information, ensuring that even the most critical needs can be met with confidence. From landlord and tenant services to investment sales and project marketing, we strive to connect our clients to their goals and help them build their business, one transaction at a time.

William Wright Commercial operates offices in Vancouver, Port Coquitlam, Langley, Victoria, Parksville, Kelowna, and Kamloops.

LISTED. MARKETING. SOLD.

Our Locations

**More dedicated commercial offices
in British Columbia than anyone else.**



1340-605 Robson Street, Vancouver



370-2755 Lougheed Hwy, Port Coquitlam



180-8621 201 Street, Langley



843 Johnson Street, Victoria



205-478 Bernard Avenue, Kelowna



100B-154 Memorial Avenue, Parksville



406-121 5th Avenue, Kamloops

**From Chilliwack to Whistler, Merritt to Kelowna,
Victoria to Nanaimo, and everywhere in between.**

Our Core Values

Customer Service

is the provision of service to customers
before, during, and after a transaction.

Communication

is the activity of conveying
information through the exchange of
thoughts, messages, or information.

Consistency

is repeating the same task over and
over again until it becomes a habit.



What We Do & How We Do It

What makes William Wright Commercial stand out from other brokerages is our commitment towards clients. Rooted in our three business philosophies—customer service, communication, and consistency—it is our company's philosophy to treat every client with the same care, enthusiasm, and attention to detail. Whether it's a 300 square foot office that needs leasing or an 80,000 square foot industrial lot to be sold, we treat each space as if it was our client's largest and most valuable asset.

Our team is made up of highly-experienced professionals who have a dedicated focus on our client's needs throughout every transaction. We have a team-oriented approach that provides our clients with access to our collective expertise and data, which covers a variety of asset classes throughout BC's commercial real estate industry.

Our integrative approach to business has allowed our company to reach a high level of success in an accelerated manner that helps support and surpass our client's expectations. Taking a consistent and proven marketing approach to every property ensures we will meet our client's goals and deliver the results they are expecting.

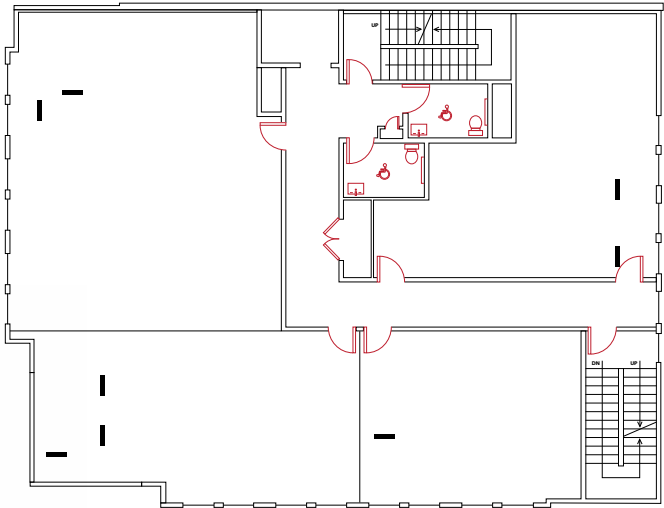


LISTED. MARKETED. LEASED.

Professional Photography & Floorplans Are All Part of the Service

We take immense pride in ensuring that every property is displayed in the best possible light.

Property details and brochures are produced for your approval within days. Our first class website displays floorplans, location maps, aerial views, and printable, full-colour details. We are diligent in maintaining our website and can have your property online within hours. Video and drone aerials are shot when appropriate.



Investment & Developer Services

Valuable investment opportunities are often held in commercial property and we're here to help our clients achieve the maximum value for their acquisitions. Our approach is to simplify the factors that come into play by making use of our extensive database of investors, establishing a comprehensive valuation, and ensuring we provide our clients with seamless service throughout.

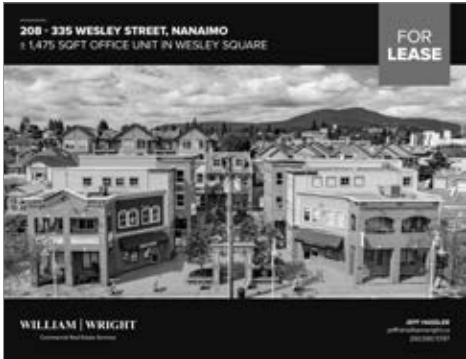
Landlord & Developer Services

Landlord Services

William Wright Commercial represents a wide range of landlords throughout BC in various leasing transactions. From 500 square feet strata properties to over 65,000 square feet multi-tenanted buildings, we have the capacity to bring in local, multi-national, and international tenants based on the landlord's desired tenant mix.

Tenant Services

William Wright Commercial works closely with clients to understand the essence of their business from end-to-end. This unique vantage point allows us to connect our clients to their end goal of acquiring and occupying the best retail, office, and industrial units under highly favorable transaction terms. Our established network and long-standing connections within the commercial real estate community allow us to deliver the most advantageous opportunities to our clients.



Retail, Office, & Industrial Services

Taking it all in through the perspective of our client is the very first step we take towards understanding their business by working closely with our clients and grasping the essence of their business from end-to-end, inclusive of the companies image, goods offered, principle consumers, and operating needs. This completely unique vantage point allows us to connect clients to their end goal of

acquiring and occupying the best retail, office, and industrial units under highly favorable transaction terms.

Alongside this dynamic approach, our established network coupled with opportune long-standing connections with key personnel in the commercial real estate community allow us to deliver the most advantageous opportunities to our clients.



Delivering commercial real estate expertise for landlords, tenants, investors, developers, and everyone in between. ”

Project Marketing Services



Commercial Pre-Sales

William Wright Commercial offers an experienced and dedicated pre-sales team to develop and execute your commercial projects, while reducing financial risk and maximizing your return on investment. With our local market experts, we will guide your retail, office, and industrial property investments into measurable goals and actionable results with customized sales and marketing strategies.

Our commercial real estate services include a sales team, design and distribution of marketing materials, design and unit size recommendations, and aftermarket services for all purchasers.

Project Leasing

Whether you're a small business or a property development company, our experienced commercial real estate professionals will guide you through the demanding nature of financing and pre-leasing within the established timelines of commercial project leasing. From multi-tenanted commercial buildings to retail units in a residential tower, we offer a thorough understanding of how to attract the right fit and can guide you through the more complex offers when it comes to pre-leasing opportunities to prospective tenants.

We have an extensive database that our commercial brokerage team uses to attract the right fit of prospective tenants when it comes to pre-leasing opportunities. Throughout BC from Vancouver to Langley, Victoria to Nanaimo, and Kamloops to Downtown Kelowna, William Wright Commercial has successfully pre-leased over 500,000 SQFT for our clients.



Our Achievements

William Wright Commercial has shown rapid growth since its inception in 2013, now with seven commercial brokerage offices in Vancouver, Port Coquitlam, Langley, Victoria, Parksville, Kelowna, and Kamloops and having achieved over \$6 billion dollars in successful closings.

In 2024, the company ranked 115th on The Americas’ Fastest Growing Companies by the Financial Times and Statista, among 500 of the top companies across Canada, the US, and Latin America. William Wright Commercial was also named the 89th top growing company in Canada by The Globe and Mail in 2023, having earned out spot on Canada’s Top Growing Companies with a three-year growth of 521%.



2024 CREi
PODCAST INFLUENCER
www.CREiSummit.com

Cory Wright
Vancouver Commercial Real Estate Podcast

FT FINANCIAL TIMES statista Ranked 115th

Three-year growth 415% ↗

In 2024, William Wright Commercial ranked 115th on The Americas’ Fastest Growing Companies by the Financial Times and Statista with a three-year growth of 415%.


Cory Wright was recognized as the CREi Summit Top Podcast Influencer 2024 with VCREP Ranked at 34th.



EY Entrepreneur
Of The Year®
2023 Finalist

Cory Wright

Cory Wright was an EY Entrepreneur Of The Year® 2023 finalist in the Pacific region.



Forty
under
40

Cory Wright
Founder & Managing Director
William Wright Commercial

BUSINESS VANCOUVER W|W

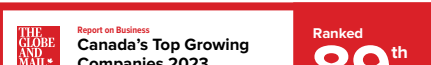
Cory Wright was recognized as outstanding business leader in Business in Vancouver’s Forty Under 40.



FT FINANCIAL TIMES statista Ranked 115th

Three-year growth 415% ↗

In 2024, William Wright Commercial ranked 115th on The Americas’ Fastest Growing Companies by the Financial Times and Statista with a three-year growth of 415%.



Report on Business
Canada's Top Growing
Companies 2023

Ranked 89th

Three-year growth 521% ↗

In 2023, William Wright Commercial ranked 89th on Canada’s Top Growing Companies by The Globe and Mail with a three-year growth of 521%.



Report on Business
Canada's Top Growing
Companies

Ranked 167th

Three-year growth 273% ↗

In 2022, William Wright Commercial ranked 167th on Canada’s Top Growing Companies by The Globe and Mail with a three-year growth of 273%.

Our Digital Presence

With more and more turning to social media as a source of information and credibility, it is important to meet our clients where they are at and shift towards the changing needs of a digital generation. We regularly publish content via email newsletters and social media channels, with the goal of engaging the local community and making real estate investing accessible.

VANCOUVER COMMERCIAL REAL ESTATE PODCAST

Committed to being an industry leader in the digital space, we launched the Vancouver Commercial Real Estate Podcast in May 2021, a weekly podcast which aims to provide insight into today’s industry and make commercial real estate accessible to the mom-and-pop investor. The podcast became a Top 20 Apple Business Podcast in Canada in May 2021 and reached over 35,000 downloads and streams in only six months.

With plenty of mystery surrounding the real estate industry, the Vancouver Commercial Real Estate Podcast shares exclusive stories and tips from commercial real estate brokers, investors, developers, economists, urban planners, and everyone in-between. From the successes and failures to the motivations and lessons learned, the podcast provides insight into commercial real estate in Vancouver, Victoria, Kelowna, and beyond and opens the door to real estate investing for everyone from beginner investors to experienced professionals.





BENEFITS OF OUR DIGITAL MARKETING CAMPAIGNS

- 1 Efficiently pinpoint a specified target audience, ensuring we get the right eyes on our listings.
- 2 Ensure your listing receives top-notch exposure, standing out against competing listings.
- 3 Receive real-time data, allowing William Wright to adjust variables to achieve the metrics we strive for.

Helping Hands Project



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Helping Hands Project

Founded in 2015, the William Wright Helping Hands Project supports local charities, volunteer programs, and community initiatives. Each year, we host several community initiatives and use our professional network to fundraise for charities. No matter how big or small, a kind gesture can make the greatest difference. To date, the Helping Hands Project has donated over 5,000 toys for the Lower Mainland Christmas Bureau, CFAF Santas Anonymous, the KGH Foundation, and other charities in our community.





williamwright.ca



**OFFICES LOCATED ACROSS
BRITISH COLUMBIA**

Vancouver Office
604.428.5255

Tri-Cities Office
604.545.0636

Fraser Valley Office
604.546.5555

Victoria Office
250.590.5797

Central Island Office
250.586.1226

Kelowna Office
236.420.3558

Kamloops Office
236.425.1617